

Only The EDGE™ provides a complete estimating solution—  
Takeoff and Cost Estimating in just one software application



ROOFING



DRYWALL



ACOUSTICAL



FIREPROOFING



FLOORING



EIFS



PAINTING

## NEVELL GROUP, INC.

Nevell Group, Inc. is an innovative commercial interior and exterior wall system, specialty ceiling and fireproofing contractor, headquartered in Brea, CA. NGI is certified by the National Fireproofing Contractors Association as an installer for both Intumescent Fire Resistive Materials-(IFRM) and Spray-Applied Fire Resistive Materials-(SFRM). Their skilled fireproofing experts have experience with both commercial and industrial construction. As part of a larger commercial wall systems contractor, they understand the importance of the timely delivery of services and closely coordinate their efforts with the base-building contractor and the interiors subcontractor teams.

The EDGE™ facilitates the timeliness of their services.



I was so sold on the product that I was willing to offer up the first half of my bonus to cover the cost.

—Chris Valvo

Senior Fireproofing Estimator and Project Manager at NGI

## THE CHALLENGE

Prior to using The EDGE, Chris Valvo, a Senior Fireproofing Estimator and Project Manager at NGI, was creating take-offs using OST and then calculating everything by hand. This process took an unbelievable amount of time, making even small jobs challenging and large jobs complicated. Between estimating, calculating and color coding shop drawings, the process could take up to three weeks to complete. Valvo needed something that would cut down on the countless hours he spent creating bids in order to focus more time and energy on project management.

## THE SOLUTION

When Valvo was hired at NGI he was given the task of verifying a previous estimator's work. With the help of two other people, this project had taken his predecessor almost two months to complete. Having worked with The EDGE at a former job, Valvo used a 30-day trial version to complete this task. He successfully finished the job in half the time that the previous estimator had and within the trial time period. Between the time savings and the proficiency of The EDGE, Valvo was able to convince NGI they needed to invest in the program. "I was so sold on the product that I was willing to offer up the first half of my bonus to cover the cost." Valvo stated in his interview prior to working with NGI.

## THE RESULTS

The time and cost savings achieved using The EDGE are not only seen on the estimating side, but also the project management side. Shop drawings and necessary reports are easily accessible and completed within five to ten minutes versus the two to three weeks paper drawings would typically take. The program is building everything at once, making it possible to just print out or download any necessary documentation. Changes that may arise can be made easily and are automatically integrated into all of the reports. "The EDGE allows me the flexibility to add changes and integrate that into the project management side with the shop drawings."

With the multi-level support given by the team at The Estimating Edge, Valvo is confident in using The EDGE for any size job. With a quick call to their technical support department, questions can be answered or customizations can be made within five to ten minutes. If something is not solved right away, a senior technical support member will call back to resolve the issue.



We've used The EDGE and many high profile projects with Disney, the NFL, Proctor & Gamble and Google.

—Chris Valvo

Senior Fireproofing Estimator and Project Manager at NGI

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Built by trade experts, The EDGE™ is a construction Takeoff & Cost Estimating software solution that enables estimators to automate the process for greater **accuracy**, increased **efficiency** and **consistent** estimates across your company with **anytime, anywhere access**.

Increase job profitability and use it to measure and price the job, review the bid and manage the job by sharing the takeoff details and the estimate with key personnel.

Get **The EDGE** over your competition.  
561-276-9100 | [www.edgeestimating.com](http://www.edgeestimating.com)

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